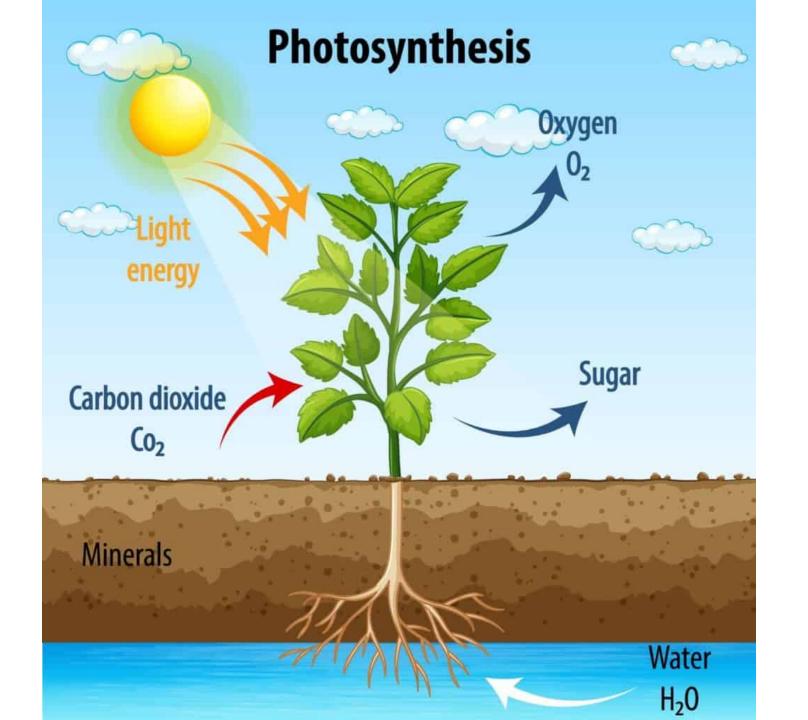


"Success lies in the ruthless execution of the basics."

-Eric Bach

"Success lies in the ruthless execution of the fundamentals."

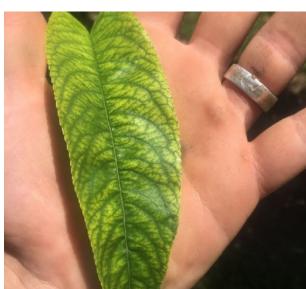


"Soil fertility and plant nutrition is not just about crop yield but also plant health. Optimizing plant nutrition is one of the most effective and sustainable ways to protect crops against plant disease." -Joseph Heckman, Rutgers Plant Biology

Soil



Tissue



Water

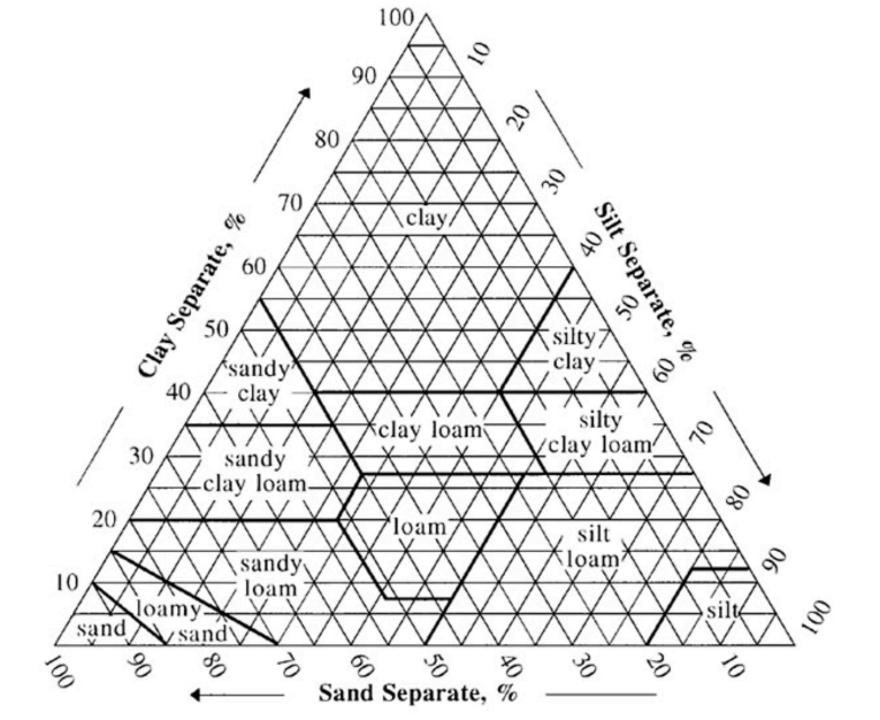


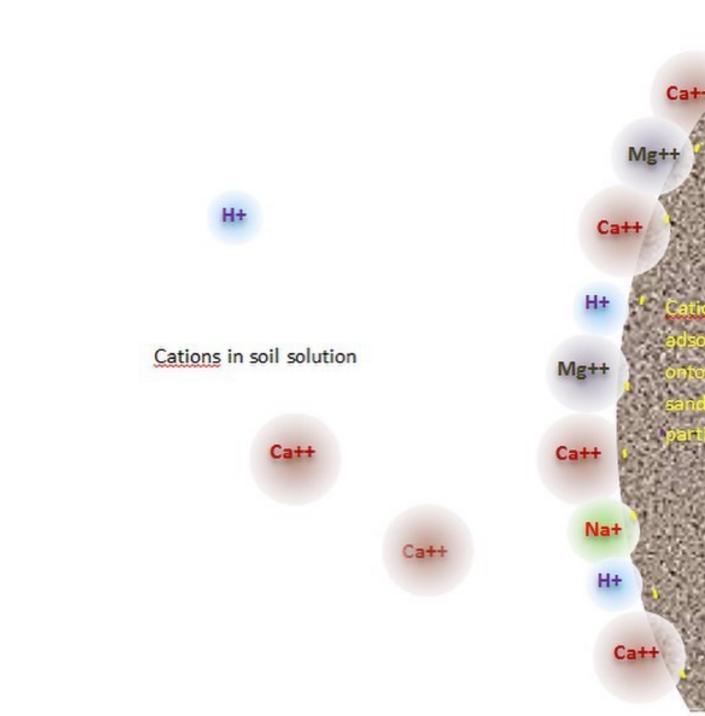
Sap



Suggested Soil Tests

- 1. Standard Soil Test
- 2. Saturated Paste Test
- 3. Texture Analysis (once)





Soil Testing Pitfalls

- 1. Home Testing
- 2. Only doing a standard test
- 3. Over-testing
- 4. Self-Interpretation
- 5. Redox State





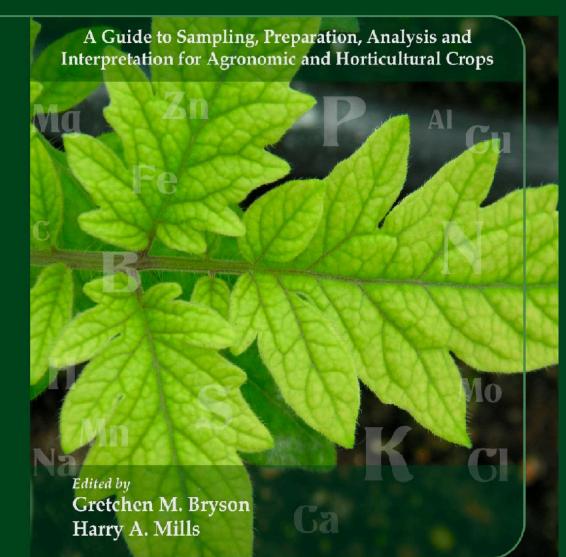


Tissue Testing

- When to Use
- How to Take Sample
- Interpretation
- Pitfalls



Plant Analysis Handbook IV



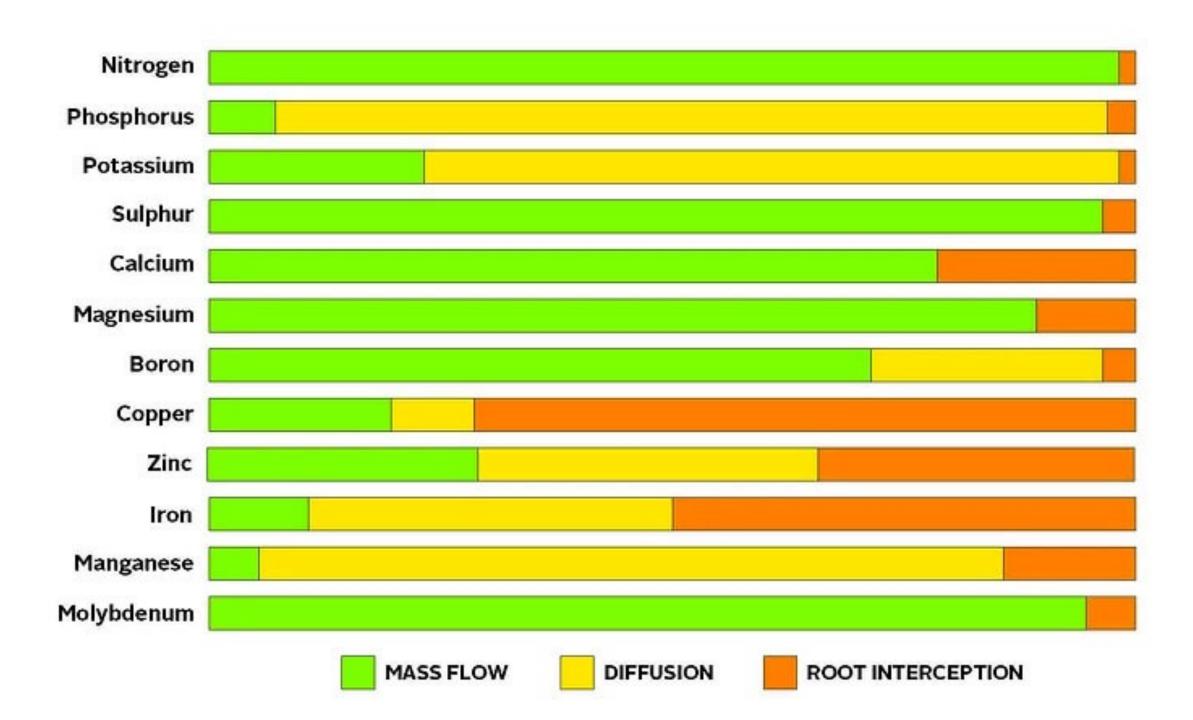
SCIENTIFIC	С NAME		Prunus persica			
Соммом	NAME	Peach or Nectarine				
COLLECTE	D FROM	Prod	uction orchards			
PLANT PA	ART	25 r	nidshoot leaves			
SEASON		Sp	ring, at fruit set			
DATA TYP	PE	Su	ufficiency Range			
CULTIVAR	s U SED	Species only				
Mad	cronutrients	Micronutrients				
	%		ppm			
N	1.80 - 3.50	Fe	50 - 800			
Р	0.13 - 0.25	Mn	40 - 230			
K	1.75 - 3.00	В	20 - 60			
Ca	1.50 - 2.70	Cu	5 - 20			
Mg	0.30 - 0.80	Zn	15 - 125			
S	0.20 - 0.45	Мо	1.60 - 2.80			

SCIENTIFIC	NAME	٨	Nalus domestica				
Соммон	NAME		Apple				
COLLECTED	FROM	Experir	mental test plots				
PLANT PAI	RT 5	0 mature l	eaves from new growth				
S EASON Summer							
DATA TYPE Sufficiency Range							
CULTIVARS USED Species only							
Mac	ronutrients	Micronutrients					
	%	ppm					
N	1.90 - 2.60	Fe	50 - 300				
Р	0.09 - 0.40	Mn	25 - 200				
K	1.20 - 2.00	В	25 - 50				
Ca	0.80 - 1.60	Cu	6 - 25				
Mg	0.25 - 0.45	Zn	20 - 100				
S	0.20 - 0.40	Мо	0.10 - 2.00				

SCIENTIFIC	NAME		Prunus avium	SCIENTIFIC	NAME		Prunus cerasus	
Соммон	NAME		Sweet Cherry	Соммон	NAME		Sour Cherry	
COLLECTE	D FROM	Prod	uction orchards	COLLECTE	FROM	Prod	uction orchards	
PLANT PA	RT 50) mature le	eaves from new growth	PLANT PA	RT 50	mature l	eaves from new growth	
SEASON			Summer	SEASON			Summer	
Д АТА Т ҮР	E	Su	ifficiency Range	D ATA T YP	E	Sı	ufficiency Range	
CULTIVAR	s U SED		Species only	CULTIVARS	S U SED		Species only	
Mad	ronutrients	Mic	Micronutrients		ronutrients	Mid	ronutrients	
	%		ppm	%			ppm	
N	2.10 - 3.00	Fe	100 - 250	N	2.60 - 3.00	Fe	100 - 200	
Р	0.16 - 0.50	Mn	40 - 200	P	0.16 - 0.22	Mn	40 - 60	
K	2.50 - 3.00	В	20 - 100	K	1.60 - 2.10	В	20 - 55	
Са	2.00 - 3.00	Cu	5 - 30	Ca	1.50 - 2.60	Cu	8 - 30	
Mg	0.30 - 0.80	Zn	20 - 60	Mg	0.30 - 0.75	Zn	20 - 50	
S	0.19 - 0.34	Мо	0.09 - 0.24	S	0.16 - 0.30	Мо	0.06 - 0.08	

My Favorite Test

- The plant doesn't lie
- *Great for nitrogen management (DIY)
- Hidden Hunger
- Interpretation is Technical
 - 1. **Low soil paste levels
 - 2. Nutrient excesses that create antagonisms
 - 3. Nutrient uptake mechanisms
 - 4. Root issues
 - 5. Transpiration



Low Soil Levels

Lab Nu	umber		22		
Sample	e Depth in inches		6		
Total E	Exchange Capacity (M. E.)		29.08		
pH of S	Soil Sample		7.8		
	ic Matter, Percent		4.00		
S	SULFUR:	p.p.m.	18		
ANIONS	Mehlich III Phosphorous:	as (PO) lbs / acre	302		
TIONS	CALCIUM: lbs / acre	Desired Value Value Found Deficit	7910 8619		
EXCHANGEABLE CATIONS	MAGNESIUM: lbs / acre	Desired Value Value Found Deficit	837 1246		
EXCHAN	POTASSIUM: lbs / acre	Desired Value Value Found Deficit	907 897 -10		
	SODIUM:	lbs / acre	66		
z.	Calcium (60 to 70%)		74.09		
% NOI	Calcium (60 to 70%) Magnesium (10 to 20%)		74.09 17.85		
RATION %					
ATURATION %	Magnesium (10 to 20%)		17.85		
SE SATURATION %	Magnesium (10 to 20%) Potassium (2 to 5%)		17.85 3.95		
BASE SATURATION %	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%)	15%)	17.85 3.95 0.50		
	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%) Other Bases (Variable)	15%)	17.85 3.95 0.50 3.60		
	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%) Other Bases (Variable) Exchangeable Hydrogen (10 to	15%)	17.85 3.95 0.50 3.60 0.00		
	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%) Other Bases (Variable) Exchangeable Hydrogen (10 to Boron (p.p.m.)	15%)	17.85 3.95 0.50 3.60 0.00 0.81		
	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%) Other Bases (Variable) Exchangeable Hydrogen (10 to Boron (p.p.m.)	15%)	17.85 3.95 0.50 3.60 0.00 0.81 64		
	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%) Other Bases (Variable) Exchangeable Hydrogen (10 to Boron (p.p.m.) Iron (p.p.m.) Manganese (p.p.m.)	15%)	17.85 3.95 0.50 3.60 0.00 0.81 64		
TRACE ELEMENTS BASE SATURATION %	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%) Other Bases (Variable) Exchangeable Hydrogen (10 to 18 to 19 t	15%)	17.85 3.95 0.50 3.60 0.00 0.81 64 83 4.67		
TRACE ELEMENTS	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%) Other Bases (Variable) Exchangeable Hydrogen (10 to Boron (p.p.m.) Iron (p.p.m.) Manganese (p.p.m.) Copper (p.p.m.) Zinc (p.p.m.)	15%)	17.85 3.95 0.50 3.60 0.00 0.81 64 83 4.67 6.41		
TRACE ELEMENTS	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%) Other Bases (Variable) Exchangeable Hydrogen (10 to Boron (p.p.m.) Iron (p.p.m.) Manganese (p.p.m.) Copper (p.p.m.) Zinc (p.p.m.) Aluminum (p.p.m.)	15%)	17.85 3.95 0.50 3.60 0.00 0.81 64 83 4.67 6.41		
	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%) Other Bases (Variable) Exchangeable Hydrogen (10 to Boron (p.p.m.) Iron (p.p.m.) Manganese (p.p.m.) Copper (p.p.m.) Zinc (p.p.m.) Aluminum (p.p.m.) Ammonium (p.p.m.)	15%)	17.85 3.95 0.50 3.60 0.00 0.81 64 83 4.67 6.41 474		
TRACE ELEMENTS	Magnesium (10 to 20%) Potassium (2 to 5%) Sodium (.5 to 3%) Other Bases (Variable) Exchangeable Hydrogen (10 to Boron (p.p.m.) Iron (p.p.m.) Manganese (p.p.m.) Copper (p.p.m.) Zinc (p.p.m.) Aluminum (p.p.m.) Ammonium (p.p.m.)	15%)	17.85 3.95 0.50 3.60 0.00 0.81 64 83 4.67 6.41 474		

Water U	lsed		DI		
pН			7.8		
Soluble :	Salts	ppm	124		
Chloride	: (C)	ppm	19		
	nate (HCO3)	ppm	71		
	SULFUR	ppm	2.02		
ANIONS	PHOSPHORUS	ppm	0.12		
_		ppm	20.02		
	CALCIUM	meq/I	1.00		
SNC		ppm	6.97		
SOLUBLE CATIONS	MAGNESI UM	meq/I	0.58		
I BE		ppm	4.09		
SOL	POTASSI UM:	meq/I	0.11		
		ppm	5.67		
	SODIUM	meq/I	0.25		
	Calcium	•	51.74		
PERCENT	Magnesium		30.04		
%	Potassium		5.50		
"	Sodium		12.73		
S	Boron (p.p.m.)		0.07		
TRACE ELEMENTS	Iron (p.p.m.)		0.73		
l e	Manganese (p.p.m.)		0.06		
	Copper (p.p.m.)		0.03		
RA .	Zinc (p.p.m.)		< 0.02		
<u> </u>	Aluminum (p.p.m.)		0.53		
<u>~</u>					
OTHER					
0					
					-

Low Tissue Levels

Submitted By	Bryant Mason	
Sample Location	Peach	
Sample Name	Yellow	
		%
Calcium	Ca	1.37
Magnesium	Mg	0.57
Phosphorus	P	0.36
Potassium	K	2.98
Nitrogen	N	3.27
Sulfur	S	0.12
Sodium	Na	0.004
Boron	В	<i>ррт</i> 53.91
Copper	Cu	2.7
Iron	Fe	135.4
Manganese	Mn	20.48
Zinc	Zn	21.8

Sample Yellow

Crop	N%	Р%	К%	Ca%	Mg%	S%	Fe (ppm)	Mn (ppm)	B (ppm)	Cu (ppm)	Zn (ppm)	Ca:K
Peach	3.274	0.359	2.977	1.368	0.567	0.1197	135.4	20.48	53.91	2.7	21.8	0.46
Severity %	0%	84%	0%	-9%	0%	-40%	0%	-49%	0%	-46%	0%	-72%

Positive numbers indicate the nutrient concentration is high, while negative numbers indicate the concentration is low. Green indicates the levels are in-range, yellow is slightly out-of-range, and red indicates the concentration is significantly out-of-range. If concentrations are significantly high and out-of-range, it is often a result of foliar residual on the leaves.

Sample Yellow

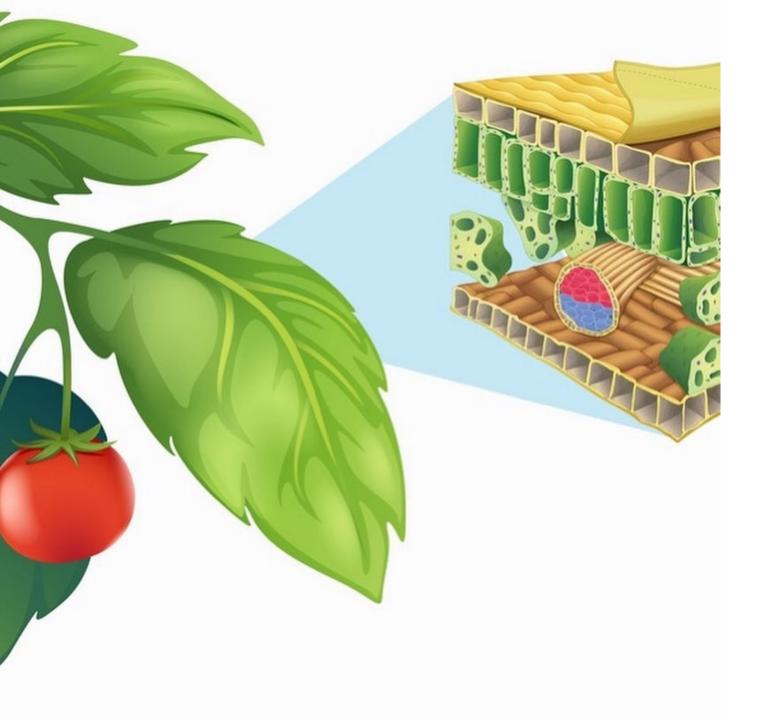
Crop	N%	Р%	К%	Ca%	Mg%	S%	Fe (ppm)	Mn (ppm)	B (ppm)	Cu (ppm)	Zn (ppm)	Ca:K
Peach	3.274	0.359	2.977	1.368	0.567	0.1197	135.4	20.48	53.91	2.7	21.8	0.46
Severity %	0%	84%	0%	-9%	0%	-40%	0%	-49%	0%	-46%	0%	-72%

Positive numbers indicate the nutrient concentration is high, while negative numbers indicate the concentration is low. Green indicates the levels are in-range, yellow is slightly out-of-range, and red indicates the concentration is significantly out-of-range. If concentrations are significantly high and out-of-range, it is often a result of foliar residual on the leaves.

Tissue Testing Pitfalls

- 1. Not enough testing
- 2. Pulling leaves that are too young
- 3. Foliar residual
- 4. Wrong timing
- 5. Wide Target Ranges
- 6. Sometimes tough to understand WHY things are low



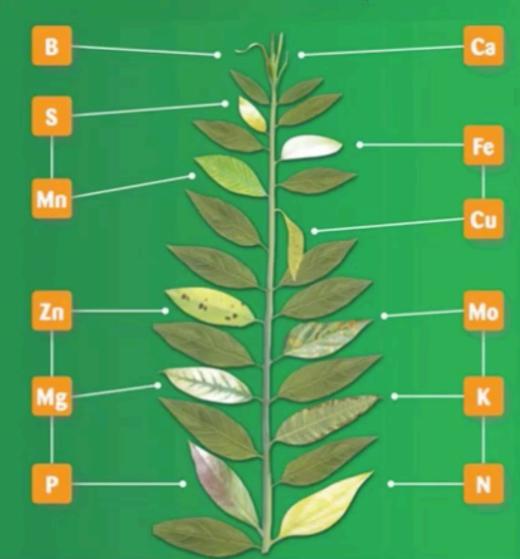


Sap Analysis

- What is sap?
- How it works
- Testing protocols
- Pitfalls

Nutrient deficiency based on the position in the plant

Nutrient Mobility



How to Use Sap Testing

- Bitter Pit in apples
- Sap is more responsive to management decisions
- Critical points of influence (ex: early in the season)

Pitfalls

- Double the price
- Very few labs
- Not enough frequency
- No targets so bad recommendations and product sales. Extremely sophisticated analysis.
- Two-day shipping on ice



Example

1. Texture

Particle Size Ana	lysis	%
Clay		24.00
Silt		47.90
Sand		28.10
Organic Matter		5.61
Fine Gravel	mm	%
	2.00	0.00
Sand Fractions	mm	%
	1.00	2.90
	.25	11.60
	.15	6.10
	.05	7.50

Texture Classification

clay loam

2. Water

Sample Location Fire Notes Sample Name Mtn T.7 pH 7.7 T.7 Hardness ppm 81.9 Hardness Grains Conductivity mmhos/cm 0.11 Sodium Adsorption Ratio 0.36 Calcium Ca 26.6 1.33 6.04 Magnesium Mg 3.8 0.31 0.86 Potassium K 1.9 0.05 0.42 Sodium Na 7.6 0.33 1.72 Iron Fe 2.2 0.49 Total Alkalinity 57.5 13.07 Carbonate 0.0 0.00 0.00 Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02						
pH 7.7 Hardness ppm 81.9 Hardness Grains /gal 4.79 Conductivity mmhos/cm 0.11 Sodium Adsorption Ratio 0.36 Ppm meq/L Ibs/A in Calcium Ca 26.6 1.33 6.04 Magnesium Mg 3.8 0.31 0.86 Potassium K 1.9 0.05 0.42 Sodium Na 7.6 0.33 1.72 Iron Fe 2.2 0.49 meq/L Ibs/A in Total Alkalinity 57.5 13.07 Carbonate 0.0 0.00 0.00 Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02	Sample Location	Fire				Notes
Hardness ppm 81.9	Sample Name	Mtn				
Hardness Grains /gal 4.79 Conductivity mmhos/cm 0.11 Sodium Adsorption Ratio 0.36	pН			7.7		
Conductivity mmhos/cm 0.11 Sodium Adsorption Ratio 0.36 ppm meq/L lbs/A in Calcium Ca 26.6 1.33 6.04 Magnesium Mg 3.8 0.31 0.86 Potassium K 1.9 0.05 0.42 Sodium Na 7.6 0.33 1.72 Iron Fe 2.2 0.49 meq/L lbs/A in Total Alkalinity 57.5 13.07 Carbonate 0.0 0.00 0.00 Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02	Hardness	ppm		81.9		
Description Ratio Diss/A in	Hardness Grains	/gal		4.79		
ppm meq/L lbs/A in Calcium Ca 26.6 1.33 6.04 Magnesium Mg 3.8 0.31 0.86 Potassium K 1.9 0.05 0.42 Sodium Na 7.6 0.33 1.72 Iron Fe 2.2 0.49 meq/L lbs/A in Total Alkalinity 57.5 13.07 Carbonate 0.0 0.00 0.00 Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02	Conductivity	mmhos/cm	(0.11		
Calcium Ca 26.6 1.33 6.04 Magnesium Mg 3.8 0.31 0.86 Potassium K 1.9 0.05 0.42 Sodium Na 7.6 0.33 1.72 Iron Fe 2.2 0.49 meq/L Ibs/A in Total Alkalinity 57.5 13.07 Carbonate 0.0 0.00 0.00 Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02	Sodium Adsorption Ratio		(0.36		
Magnesium Mg 3.8 0.31 0.86 Potassium K 1.9 0.05 0.42 Sodium Na 7.6 0.33 1.72 Iron Fe 2.2 0.49 meq/L Ibs/A in Total Alkalinity 57.5 13.07 Carbonate 0.0 0.00 0.00 Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02			ppm	meq/L	lbs/A in	
Potassium K 1.9 0.05 0.42	Calcium	Ca	26.6	1.33	6.04	
Sodium Na 7.6 0.33 1.72 Iron Fe 2.2 0.49 meq/L Ibs/A in Total Alkalinity 57.5 13.07 Carbonate 0.0 0.00 0.00 Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02	Magnesium	Mg	3.8	0.31	0.86	
Iron Fe 2.2 0.49	Potassium	K	1.9	0.05	0.42	
meq/L lbs/A in Total Alkalinity 57.5 13.07 Carbonate 0.0 0.00 0.00 Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02	Sodium	Na	7.6	0.33	1.72	
Total Alkalinity 57.5 13.07 Carbonate 0.0 0.00 0.00 Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02	Iron	Fe	2.2		0.49	
Carbonate 0.0 0.00 0.00 Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02				meq/L	lbs/A in	
Bicarbonate 70.0 1.15 15.91 Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02	Total Alkalinity		57.5		13.07	
Chloride 27.0 0.77 6.14 Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02	Carbonate		0.0	0.00	0.00	
Sulfate 5.4 0.11 1.23 Salt Concentration 69.1 15.71 Boron < 0.02	Bicarbonate		70.0	1.15	15.91	
Salt Concentration 69.1 15.71 Boron < 0.02	Chloride		27.0	0.77	6.14	
Boron < 0.02	Sulfate		5.4	0.11	1.23	
	Salt Concentration	1	69.1		15.71	
Cation/Anion Ratio 1.00	Boron		< 0.02			
	Cation/Anion Ratio	0		1.00		

Example

3. Standard Soil Test

Lat	b Number	216				
Sai	mple Depth in inches		6			
Tot	tal Exchange Capacity (M. E.)		19.52			
рН	of Soil Sample	Soil Sample				
Org	ganic Matter, Percent		5.61			
y	SULFUR:	p.p.m.	19			
SNOING	Mehlich III Phosphorous:	as (P ₂ O ₅) lbs / acre	2144			
SNOIL	CALCIUM: lbs / acre	Desired Value Value Found Deficit	5310 5834			
EXCHANGEARI E CATIONS	MAGNESIUM: lbs / acre	Desired Value Value Found Deficit	562 655			
EXCHONG	POTASSIUM: lbs / acre	Desired Value Value Found Deficit	609 1081			
	SODIUM:	lbs / acre	39			
占	Calcium (60 to 70%)		74.70			
≥	Magnesium (10 to 20%)		13.98			
R	Potassium (2 to 5%)		7.10			
TA	Sodium (.5 to 3%)		0.43			
BASE SATURATION	Other Bases (Variable)		3.80			
ā	Exchangeable Hydrogen (10 to	15%)	0.00			
S	Boron (p.p.m.)		0.83			
	Iron (p.p.m.)		122			
	Manganese (p.p.m.)		50			
	Copper (p.p.m.)		11.66			
TRACE ELEMENTS	Zinc (p.p.m.)		21.08			
	Aluminum (p.p.m.)		314			
~	Ammonium (p.p.m.)		0.4			
OTHER	Nitrate (p.p.m.)		10			
")					
						L

4. Saturated Paste Test

Lab Nun	mber		169196		
Water U	lsed .		Fire Mtn		
nН	ρH		7.3		
			81		
Soluble .	Salts	ppm	01		
Chloride	(a)	ppm	13		
Bicarbor	nate (HCO3)	ppm	65		
SE .	SULFUR	ppm	1.65		
ANIONS	PHOSPHORUS	ppm	0.59		
	CAL CYUNA	ppm	10.63		
	CALCIUM	meq/I	0.53		
ONS	MAGNESIUM ppm		4.28		
SOLUBLE CATIONS	PAGRESION	meq/I	0.36		
nBLE	POTASSIUM:	ppm	8.03		
SOI	POTASSION:	meq/I	0.21		
	SODIUM	ppm	3.99		
	SUDION	meq/I	0.17		
	Calcium		41.85		
	Magnesium		28.06		
PERCENT	Potassium		16.41		
"	Sodium		13.67		
S	Boron (p.p.m.)		0.09		
TRACE ELEMENTS	Iron (p.p.m.)		2.59		
l E	Manganese (p.p.m.)		0.04		
	Copper (p.p.m.)		< 0.02		
RA	Zinc (p.p.m.)		< 0.02		
I	Aluminum (p.p.m.)		2.04		

Example

5. Tissue Test

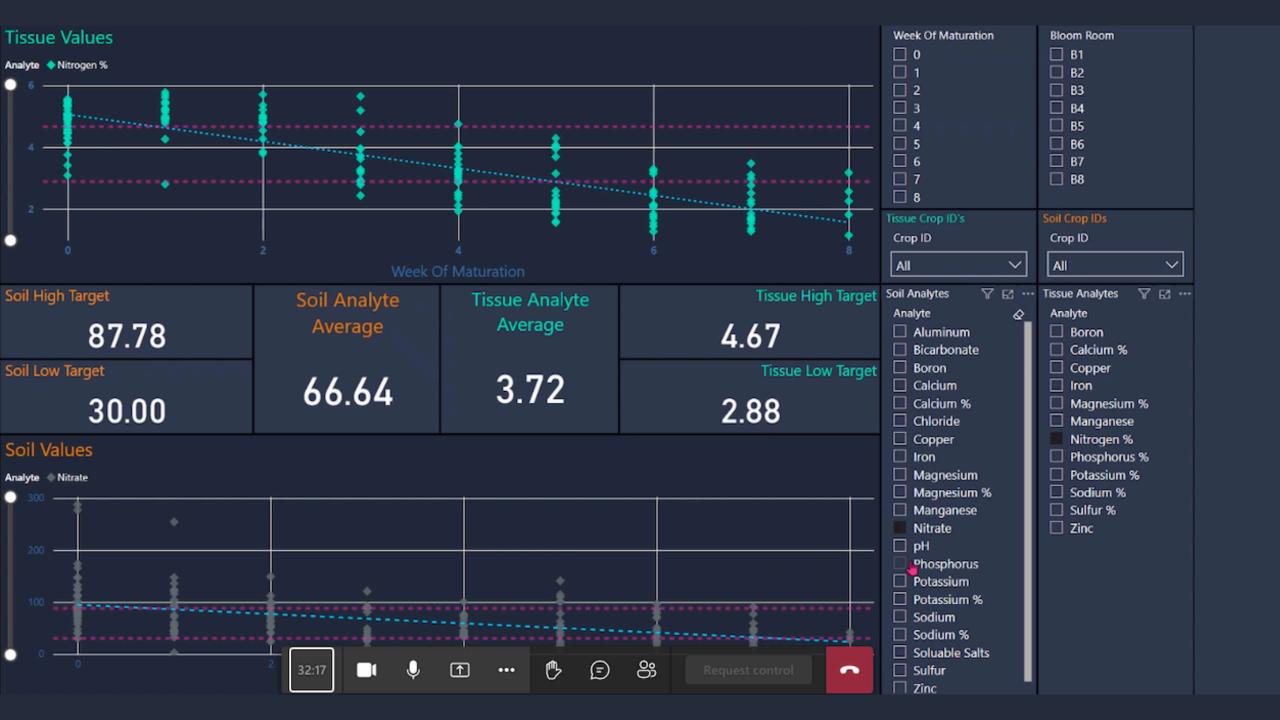
Sample Location Sample Name	Honey Crisp	
		%
Calcium	Ca	1.34
Magnesium	Mg	0.23
Phosphorus	P	0.46
Potassium	K	1.73
Nitrogen	N	1.58
Sulfur	S	0.12
Sodium	Na	0.004
		ppm
Boron	В	57.04
Copper	Cu	4.2
Iron	Fe	406.3
Manganese	Mn	13.60
Zinc	Zn	22.92

Crop	N%	P%	К%	Ca%	Mg%	S%	Fe (ppm)	Mn (ppm)	B (ppm)	Cu (ppm)	Zn (ppm)
Apple	1.575	0.464	1.733	1.337	0.2293	0.1179	406.3	13.6	57.04	4.2	22.92
Severity %	-17%	71%	0%	0%	-8%	-41%	213%	-46%	28%	-30%	0%

Customized Recommendations for Bitter Pit

- 1. Apply Manganese
- 2. Focus on summer pruning
- 3. Stop potassium applications
- 4. Calcium/cytokinin foliars at cell division
- 5. Start sap testing
- 6. Soil moisture management changes
- 7. Gypsum or Elemental Sulfur

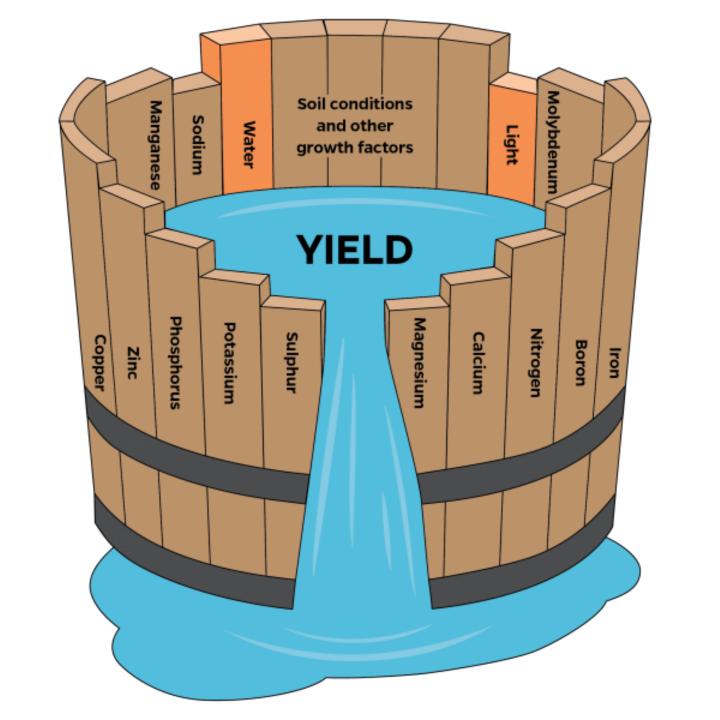




Additional Applications & Thoughts

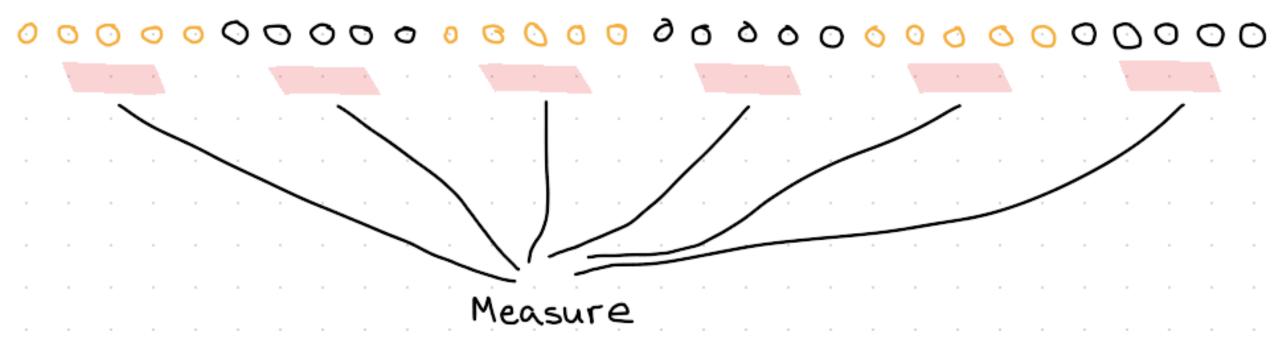
Fertigation





Additional Applications & Thoughts

Split test everything



PLFA – Fungal to Bacterial Ratio

- Claim: More fungi the healthier the soil
 - Bacteria and fungi work together

